



Customer Driven

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HME Appoints Kodo Associates as Sales Representative

San Diego, CA — HME today announced the appointment of Kodo Associates, of Bloomington, Minnesota, as the company's sales representative for the new DX200 Digital Wireless Intercom product line in Minnesota, North & South Dakota, and Western Wisconsin. Kodo is a factory representative in the commercial sound, video security, audiovisual, access control, and consumer electronics markets.

Kodo Kawamura has been in the Professional Audio industry for over 20 years, and was one of the premier representatives of HME's wireless microphones and other pro-audio products in the early 1980s. "With HME's re-entry into the pro-audio market with two new wireless intercoms, we are thrilled to once again have Kodo as part of our team," says J. Michael Hughes, General Manager of the Professional Audio Division at HME.

HME's DX200 Digital Wireless Intercom operates within the 2.4GHz range, offers exceptionally clear, hands-free communications, and is immune to interference from systems operating in the UHF or VHF bands; no license is required. It employs the latest digital techniques such as frequency hopping spread spectrum with digital encryption. The beltpacs are the smallest and lightest available today.

About HME

HME is a leading provider of customer-focused solutions to enhance the performance and productivity of businesses in a variety of markets. Incorporated in 1971, HME was a pioneer in the development of the first intercom system for the pro-audio industry. From communications to entertainment, security to pedestrian tracking, HME's wireless and digital innovations are transforming many industries, including pro-audio, quick service restaurants, casinos and retail. HME develops and delivers a comprehensive line of customer-driven solutions to over 80 countries worldwide.

For more information, please call (800) 848-4468 or logon <www.hme.com>.

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